Medtronic

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INTRODUCTION

Background

- Cervical spondylosis = degeneration of the cervical spine, often caused by wear and tear of spine with age 85% of those above 60 show evidence of such condition
- Severe cases require surgical intervention that consists of implantation of anterior cervical plates

Problem

- Bulkiness of the plate: high pressure around surrounding tissues can cause irritations
- Common complications include plate migration and swelling of the pharynx wall

Need Statement

A modernized **low profile** anterior cervical plate that meets the FDA-specified and in vivo load-bearing mechanical needs of the patient requiring anterior cervical surgery while being cost-effective and efficient to manufacture.

PROPOSED SOLUTION

- Low-profile anterior cervical plate that maintains mechanical strength and durability of the predicate plate
- Maintain features from previous plates such as variable angle screw holes and viewing window for the spine

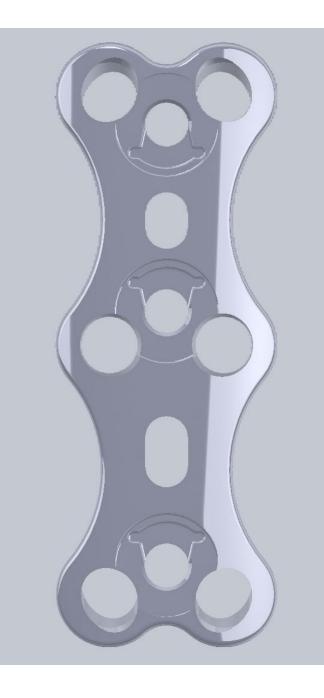
Level

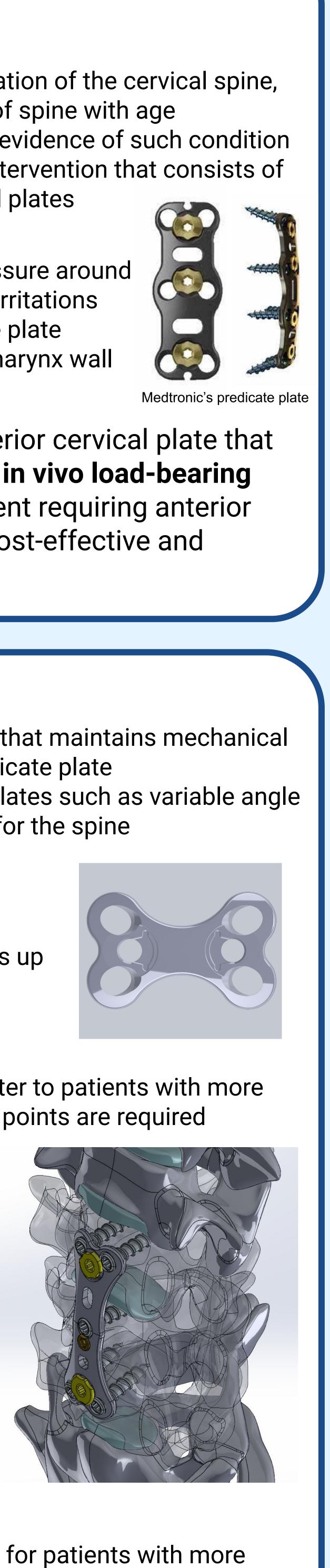
- Spans one cervical disc
- Prototype reduces the area it takes up while still maintaining sightlines

2 Level

• Designed two 2 Level Plates to cater to patients with more degeneration where more fixation points are required







3 Level

• CAD model of larger plate created for patients with more severe degeneration



Medtronic NextGen Anterior Cervical Plate

FEA TESTING

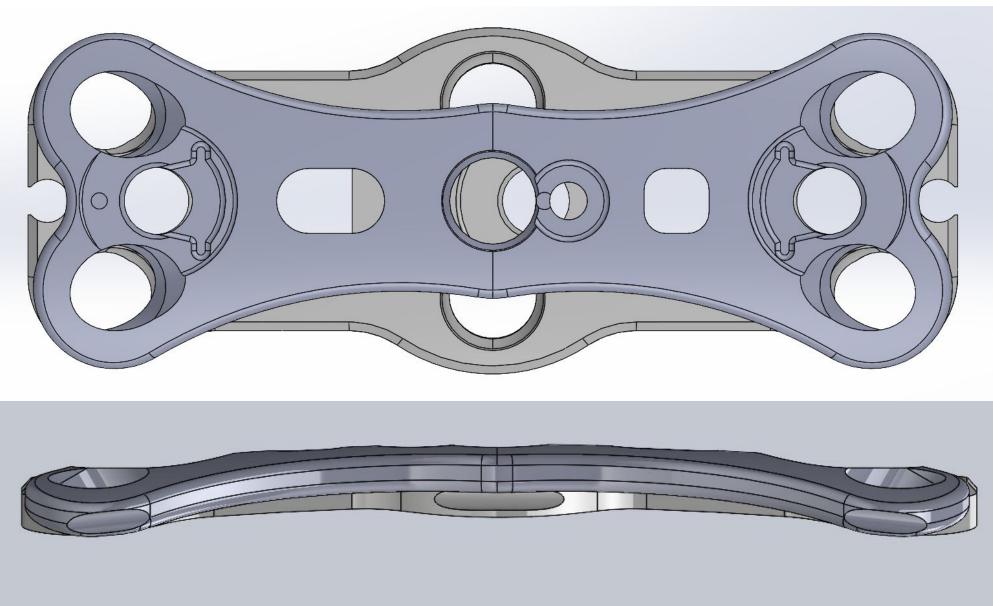
• **Testing methods**: Compression, Tension, and Torsion

Table 1: Percentage comparison between prototype to predicate plate							
Tension	Equivalent Stress (MPa)	Principal Stress (MPa)	Directional Displacement (mm)				
Final Prototype	-1.439%	-0.388%	13.878%				
Compression	Equivalent Stress (MPa)	Principal Stress (MPa)	Directional Displacement (mm)				
Final Prototype	-1.693%	-28.607%	25.594%				
Torsion	Equivalent Stress (MPa)	Principal Stress (MPa)	Directional Displacement (mm)				
Final Prototype	3.323%	3.136%	102.554%				

Topology Optimization

- **Goal**: Optimize Material layout of the plate • **Constraints:** Minimize compliance, Minimize
- mass by 90%, Global Von-Mises Stress, Displacement Constraint
- **Result**: Provided reference to minimizing mass around the top and bottom screw holes

Plate Design



Predicate plate (bottom, left) compared to our design (top, right) Mass reduction of ~20% • Thickness reduced to 1.5mm at the ends and 1.7mm in the

- middle

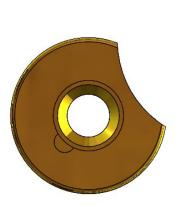
Screw Angle Variability

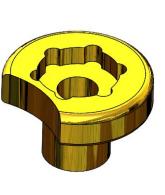
• Sagittal Plane Degrees of Freedom: -4°-33° from Vertical

Locking Mechanism

Role: Secure the screws in place **Double fixation point** • Utilized predicate plate's locking mechanism Single fixation point

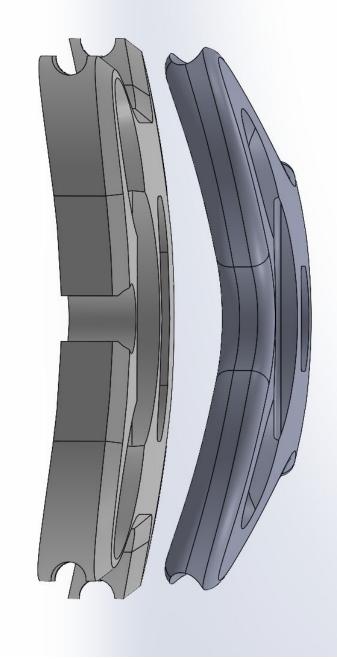
• Compatible with Medtronic's current surgical instrument

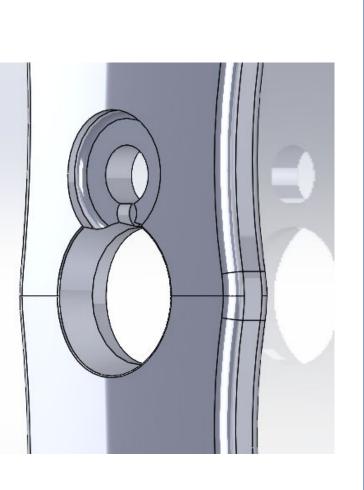






• Modeled the ASTM-F1717 Setup in ANSYS Static Structural





MANUFACTURING COST, REIMBURSEMENT

Table 2: Manufacturing quotes from different sources

		Protolabs		Xometry				
	Avg current							
	cost	3 units	20+ units	3 units	50 units	1000 units		
One-level	48.55	236.19	166.14	1233.12	179.29	32.1		
Two-level	68.34	427.4	343.98	1,417.43	208.88	38.46		
Alt.								
two-level		426.71	343.98	1620.13	253.35	51.03		
*all given costs are price per unit based on the order quantity								
*all given costs are price per unit based on the order quantity Avg. price difference (between current cost and Xometry mass quote): 40.48% decreas								

ICD-10-CM Diagnosis code: M47.012 (Spondylosis, anterior spinal compression,

cervical region)

Reimbursement codes: CPT 22853 and 22845: Under Spinal Instrumentation Procedures on the Spine (Vertebral Column)

MARKET ANALYSIS

The ACDF market is stimulated by the aging population and positive clinical outcomes

rate = 30% for Medtronic products

PATENTS

Due to the complexity around the patent space for cervical plates, legal evaluation by Medtronic would be required to determine if patent protection for the plate is feasible.

CONCLUSIONS

- while maintaining the structural integrity
- spondylosis
- decreased the mass by 20%

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BIOMEDICAL ENGINEERING

Carnegie Mellon University

• ACDF is performed approximately 132,000/year + estimated penetration

• Therefore, market size of 39,600 plates/year, with a mean price for an anterior cervical plate of \$1200 \rightarrow <u>Potential Market Value: \$43,560,000</u>

• **Reduced plate profile and mass** while maintaining FDA specified and in vivo load-bearing mechanical needs of the patient requiring anterior cervical surgery, reducing the likelihood of post surgery complications

• Optimized the material layout of the plate by minimizing mass

• Incorporated essential features of anterior cervical plates compatible with existing Medtronic surgical instruments

• Developed 1 and 2 level plates for varying degrees of cervical

• Final prototype compared to Medtronic's predicate plate

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